



## Be a Successful Residential Land Developer (P/L Custom Scoring Survey)

By R. Woodson

Download now

Read Online 

### Be a Successful Residential Land Developer (P/L Custom Scoring Survey)

By R. Woodson

Veteran construction contractor, and building trades authority, R. Dodge Woodson shows how to profitably transform raw land into housing. This practical guide covers every phase of the land development process as well as essential business practice fundamentals.

*NEW TO THIS EDITION:* finding and selling property via the Internet, more information on finance and insurance issues, the latest in land ordinances and runoff issues and EPA requirements

**Contents:** Why Should I Get Into Land Development? \* Can I Really Do It? \* The Development Team and Selecting the Viable Project \* Finding Hidden Treasure \* Tying Up Land Without A Full Commitment \* Having Your Experts Do Preliminary Checks \* Going Over the Ground, From Top to Bottom \* Planning On Paper \* Storm Water Drainage \* Deciphering the Dirt Water Requirements \* Land Lost and Costs for Roads \* Flood Zones \* Location, Location, Location \* Plans and Specifications \* Getting Developer Bids • Sales Projections \* Financing \* Zoning • Closing Your Land Deal \* Insurance and Subcontractor Needs \* Rolling Out the Big Rigs and Site Supervision \* Keeping Your Projects on Time and on Budget \* A Marketing Plan and Sales Team \* New Projects

 [Download Be a Successful Residential Land Developer \(P/L Cu ...pdf](#)

 [Read Online Be a Successful Residential Land Developer \(P/L ...pdf](#)

# Be a Successful Residential Land Developer (P/L Custom Scoring Survey)

By R. Woodson

## Be a Successful Residential Land Developer (P/L Custom Scoring Survey) By R. Woodson

Veteran construction contractor, and building trades authority, R. Dodge Woodson shows how to profitably transform raw land into housing. This practical guide covers every phase of the land development process as well as essential business practice fundamentals.

*NEW TO THIS EDITION:* finding and selling property via the Internet, more information on finance and insurance issues, the latest in land ordinances and runoff issues and EPA requirements

**Contents:** Why Should I Get Into Land Development? \* Can I Really Do It? \* The Development Team and Selecting the Viable Project \* Finding Hidden Treasure \* Tying Up Land Without A Full Commitment \* Having Your Experts Do Preliminary Checks \* Going Over the Ground, From Top to Bottom \* Planning On Paper \* Storm Water Drainage \* Deciphering the Dirt Water Requirements \* Land Lost and Costs for Roads \* Flood Zones \* Location, Location, Location \* Plans and Specifications \* Getting Developer Bids • Sales Projections \* Financing \* Zoning • Closing Your Land Deal \* Insurance and Subcontractor Needs \* Rolling Out the Big Rigs and Site Supervision \* Keeping Your Projects on Time and on Budget \* A Marketing Plan and Sales Team \* New Projects

## Be a Successful Residential Land Developer (P/L Custom Scoring Survey) By R. Woodson

### Bibliography

- Sales Rank: #793821 in Books
- Published on: 2004-08-25
- Original language: English
- Number of items: 1
- Dimensions: 9.00" h x .92" w x 7.30" l, 1.47 pounds
- Binding: Paperback
- 359 pages

 [Download Be a Successful Residential Land Developer \(P/L Cu ...pdf](#)

 [Read Online Be a Successful Residential Land Developer \(P/L ...pdf](#)

## Download and Read Free Online **Be a Successful Residential Land Developer (P/L Custom Scoring Survey) By R. Woodson**

---

### Editorial Review

#### Review

"More than any other book on the subject, I would recommend this one." -- *Barbara Colley, P.E., author of Practical Manual of Land Development*

#### From the Back Cover

#### **Learn how YOU can become a player in the hot market for new housing**

You don't need a fortune or years of real estate experience to become a successful residential land developer. This shrewd, up-to-the-minute guide shows you how to find and acquire prime properties that are true diamonds in the rough. You'll learn the factors that determine whether you've got a good deal: engineering surveys, grading, water availability and drainage, utilities, traffic, and more. And once you've chosen your land, you'll discover what you need to do at every stage to make your project succeed. With the step-by-step advice of real estate expert and contractor R. Dodge Woodson's failure-proof primer, anyone can learn to exploit the opportunities in land development. Reflecting today's advantageous financial land development climate, *Be a Successful Residential Land Developer* shows you how to:

- \* Tie up and control land with very little cash and plenty of escape clauses
- \* Tap into conventional and creative financing sources
- \* Apply powerful Internet tools to leverage information
- \* Get favorable bids from subcontractors
- \* Deal with zoning, environmental, and code enforcement issues
- \* Reduce neighborhood resistance and handle boards of appeal
- \* Put together a professional team and direct the project
- \* Develop a marketing and sales plan for your new home(s)
- \* Much, much more

### **INSIDE RESIDENTIAL LAND DEVELOPMENT SUCCESS**

Why Should I Get into Land Development? \* Can I Really Do It? \* The Development Team and Selecting the Viable Project \* Finding Hidden Treasure \* Tying Up Land without a Full Commitment \* Having Your Experts Do Preliminary Checks \* Going over the Ground from Top to Bottom \* Planning on Paper \* Storm Water Drainage \* Deciphering the Dirt \* Water Requirements \* Land Lost and Cost for Roads \* Flood Zones \* Location, Location, Location \* Plans and Specifications \* Getting Development Bids \* Sales Projections \* Financing \* Zoning \* Closing Your Land Deal \* Insurance and Subcontractor Needs \* Rolling Out the Big Rigs and Site Supervision \* Keeping Your Project on Time and on Budget \* A Marketing Plan and Sales Team \* New Projects

#### About the Author

**R. Dodge Woodson** (Brunswick, Maine) holds the real estate license of Designated Broker. This is the highest classification of professional real licensure available. Woodson is the president and owner of Expert Realty Services, Inc., in Brunswick Maine. He bought his first piece of speculative land in 1974 and has been a progressive land developer in Virginia and Maine for the last 29 years. He has succeeded with both individual plots and large parcels that he subdivided. With nearly 30 years of experience as a residential land developer, Mr. Woodson has developed a process that makes failure virtually impossible.

## **Users Review**

### **From reader reviews:**

#### **Doris Williams:**

With other case, little people like to read book Be a Successful Residential Land Developer (P/L Custom Scoring Survey). You can choose the best book if you appreciate reading a book. Given that we know about how is important the book Be a Successful Residential Land Developer (P/L Custom Scoring Survey). You can add know-how and of course you can around the world by way of a book. Absolutely right, due to the fact from book you can realize everything! From your country right up until foreign or abroad you will be known. About simple matter until wonderful thing you can know that. In this era, we can open a book or searching by internet product. It is called e-book. You can use it when you feel fed up to go to the library. Let's study.

#### **Johnny Allen:**

Nowadays reading books be than want or need but also become a life style. This reading behavior give you lot of advantages. The benefits you got of course the knowledge your information inside the book which improve your knowledge and information. The info you get based on what kind of e-book you read, if you want drive more knowledge just go with education books but if you want feel happy read one together with theme for entertaining including comic or novel. Typically the Be a Successful Residential Land Developer (P/L Custom Scoring Survey) is kind of e-book which is giving the reader erratic experience.

#### **Anna Gann:**

Is it you actually who having spare time subsequently spend it whole day through watching television programs or just lying down on the bed? Do you need something totally new? This Be a Successful Residential Land Developer (P/L Custom Scoring Survey) can be the solution, oh how comes? A fresh book you know. You are so out of date, spending your spare time by reading in this new era is common not a geek activity. So what these books have than the others?

#### **Brett Munoz:**

What is your hobby? Have you heard that question when you got learners? We believe that that problem was given by teacher with their students. Many kinds of hobby, Every person has different hobby. And also you know that little person including reading or as studying become their hobby. You have to know that reading is very important and book as to be the factor. Book is important thing to include you knowledge, except your personal teacher or lecturer. You see good news or update with regards to something by book. Amount types of books that can you choose to use be your object. One of them are these claims Be a Successful Residential Land Developer (P/L Custom Scoring Survey).

**Download and Read Online Be a Successful Residential Land  
Developer (P/L Custom Scoring Survey) By R. Woodson  
#P82HXZ4U5I6**

## **Read Be a Successful Residential Land Developer (P/L Custom Scoring Survey) By R. Woodson for online ebook**

Be a Successful Residential Land Developer (P/L Custom Scoring Survey) By R. Woodson Free PDF download, audio books, books to read, good books to read, cheap books, good books, online books, books online, book reviews epub, read books online, books to read online, online library, greatbooks to read, PDF best books to read, top books to read Be a Successful Residential Land Developer (P/L Custom Scoring Survey) By R. Woodson books to read online.

## **Online Be a Successful Residential Land Developer (P/L Custom Scoring Survey) By R. Woodson ebook PDF download**

**Be a Successful Residential Land Developer (P/L Custom Scoring Survey) By R. Woodson Doc**

**Be a Successful Residential Land Developer (P/L Custom Scoring Survey) By R. Woodson Mobipocket**

**Be a Successful Residential Land Developer (P/L Custom Scoring Survey) By R. Woodson EPub**